

**REQUEST FOR PROPOSALS
FOR
ANALYSES RELATED TO SOLUTIONS TO ADDRESS THE HEALTH CARE COST
DRIVERS OF NEW MEXICO'S MEDICAID PROGRAM AND HOSPITAL AND
INDEPENDENT MEDICAL PRACTICE ADMINISTRATIVE COSTS**

LEGISLATIVE COUNCIL SERVICE
490 OLD SANTA FE TRAIL, SUITE 411
SANTA FE, NEW MEXICO 87501
(505) 986-4600

ISSUE DATE:
APRIL 18, 2025

NOTICE

The Procurement Code, Sections 13-1-28 through 13-1-199 NMSA 1978, imposes civil and criminal penalties for its violation. In addition, the New Mexico criminal statutes impose felony penalties for bribes, gratuities and kickbacks.

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1. INTRODUCTION

A. Purpose of This Request for Proposals (RFP). The State of New Mexico (State) Legislative Council Service (LCS), in consultation with the Legislative Health and Human Services Committee (LHHS), is requesting proposals in accordance with the outlines and specifications contained in this RFP to address solutions to the cost drivers of New Mexico's Medicaid program and hospital and independent medical practice administrative costs. This RFP contains specific requests for information. In responding to this RFP, Offerors are encouraged to provide any additional information that they believe is relevant.

The purpose of this procurement is to select through a competitive procurement process a qualified Offeror or qualified Offerors that will offer solutions to address the drivers of rising health care costs in New Mexico, including:

(1) an analysis of and recommendations regarding New Mexico's Medicaid program; and;

(2) an analysis of and recommendations regarding hospital and independent medical practice administrative costs that are due to complex payment and accountability systems in New Mexico.

The Contractor shall perform the analysis or analyses for which the Contractor is selected, as specified by the LCS. The Contractor may be required to perform one (1) or more separate analyses to address solutions to the health care cost drivers of New Mexico's Medicaid program and hospital and independent medical practice costs that are due to complex payment and accountability systems.

Prospective Offerors may submit proposals to perform one (1) or both of the above-referenced analyses; provided that separate proposals shall be submitted for the separate analyses. The LCS may select one:

(1) contractor or multiple contractors to perform the listed analyses, but each proposal will be evaluated pursuant to the evaluation factors contained in this RFP.

B. Background Information.

(1) New Mexico's Medicaid program.

New Mexico has the highest percentage by population of Medicaid enrollment beneficiaries in the United States. The State pays a significant portion of these costs with assistance from the federal government through the federal government's match of state spending. Due to potential cuts to federal funding matches, it may be necessary to develop solutions that will lower the cost of New Mexico's Medicaid program and protect access and quality of care for New Mexico residents.

Medicaid managed care is a health care delivery system in which Medicaid agencies contract with Managed Care Organizations (MCOs) to provide health care to Medicaid members, often on a capitation basis.

Since the State's change from a traditional Medicaid program to a primarily managed care program in 1997, Legislative Finance Committee (LFC) staff have produced numerous reports that have repeatedly identified flaws in the program, including:

(a) overpayment problems based on the capitated rate, of which the tracking, calculating and recouping of overpayments has added to the administrative costs and burdens of the Health Care Authority;

(b) inadequate financial information to validate the assumptions used in the program's capitated rate-setting process, which is also required to prevent fraud and abuse; and

(c) program evaluation challenges due to the program's reliance on information gathered from different MCOs that possess different business models and accounting methods, including the inability to disclose "proprietary information".

Additionally, the final report of the Governor of New Mexico's task force on lowering drug prices noted the impact on drug costs in a health care delivery system in which each MCO has its own pharmacy benefits manager and drug formulary.

(2) Rising hospital and independent medical practice administrative costs due to complex payment and accountability systems.

The United States has the highest health care administrative costs of any wealthy nation. Some studies estimate that up to two-thirds (2/3) of these administrative costs are due to different and complex payment and accountability requirements from various public and private payers.

2. SEQUENCE OF EVENTS

<u>Event</u>	<u>Date</u>
A. Release of RFP	April 18, 2025
B. Submission of Proposals	May 16, 2025 (5:00 p.m.)
C. Evaluation of Proposals	May 23, 2025
D. Final Offeror Selection	May 30, 2025
E. Finalize Contract	June 6, 2025

The dates for evaluation of proposals, final offeror selection, contract award and finalization of the contract are subject to extension at the discretion of the LCS. The effective date of a Contract is tentative and is dependent on the selection date, the length of time required for Contract negotiation and the length of time for processing the Contract.

The events identified in the schedule above are briefly described below.

A. Release of RFP. This RFP will be advertised in two (2) newspapers of general circulation pursuant to Sections 13-1-104 and 13-1-113 NMSA 1978. The RFP will be published by 9:00 a.m. on April 18, 2025 at [https://www.nmlegis.gov/Publications/Request For Proposals](https://www.nmlegis.gov/Publications/Request_For_Proposals). Prospective Offerors shall direct questions about the RFP to Gerardo A. Paredes Jr., Chief Procurement Officer, at the LCS, 490 Old Santa Fe Trail, Suite 411, Santa Fe, New Mexico 87501; telephone (505) 986-4646 or by email to gerardo.paredes@nmlegis.gov.

B. Submission of Proposals. Offerors shall submit their proposals and supporting documentation *via email* in electronic format to Randall J. Cherry, Procurement Manager, at randall.cherry@nmlegis.gov. Proposals must be in the format specified in Section 6 of this RFP and must be signed by the Offeror. The LCS will not accept a hard copy of a Proposal.

The deadline for receipt of proposals by the LCS is May 16, 2025, no later than 5:00 p.m. Proposals will be deemed received as of the time reflected on the email receipt electronic record.

All proposals shall be submitted with the email subject line: "Proposal for Analyses Related to Health Care Cost Drivers of New Mexico's Medicaid Program and Hospital and Independent Medical Practice Administrative Costs".

A proposal may be modified by an Offeror prior to the deadline for submission of proposals by emailing a written modification to the above email address. The email subject line shall read "Modification to Proposal for Analyses Related to Health Care Cost Drivers of New Mexico's Medicaid Program and Hospital and Independent Medical Practice Administrative Costs".

A proposal may be withdrawn prior to the deadline for submission of proposals by delivering email notice to the Procurement Manager.

Any proposal or modification received after the deadline for submission of proposals will be considered late. Unless a late proposal is the only proposal received, no late proposal or late modification will be considered unless it would have been timely but for the action or inaction of the LCS. Time limits will not otherwise be waived.

Proposals will not be opened publicly and will not be open to public inspection until after award of the Contract.

C. Evaluation of Proposals. Proposals will be initially evaluated by the evaluation committee using the criteria listed in Section 8 of this RFP. During the initial evaluation process, the Procurement Manager may seek clarification from Offerors but shall not negotiate with Offerors. Discussions shall not be initiated by the Offerors.

D. Final Offeror Selection. Based upon its evaluation of the proposals, the evaluation committee will select the most advantageous Offeror, taking into consideration the evaluation factors set forth in this RFP as per the sequence of events or as soon as possible thereafter. The

most advantageous proposal may or may not have received the most points. The Offeror(s) selected to perform the work and those Offerors not selected will be notified in writing by the LCS. Selection does not constitute an obligation to contract with the successful Offeror.

E. Finalize Contract. After final Offeror selection, any contractual agreement resulting from this RFP will be finalized with the most advantageous Offeror(s). In the event that mutually agreeable terms cannot be reached with the apparent most advantageous Offeror(s) in the time frame specified, the LCS reserves the right to finalize a contractual agreement with the next most advantageous Offeror(s) without undertaking a new procurement process.

3. AMENDMENTS TO RFP

If there are any amendments to this RFP, they shall be in writing and shall be emailed to all individuals who have notified the LCS of their intent to respond to the RFP and shall be posted on the legislative website at: [https://www.nmlegis.gov/Publications/Request For Proposals](https://www.nmlegis.gov/Publications/Request_For_Proposals).

Amendments shall be distributed with sufficient time to allow Offerors to consider the amendments in preparing their proposals. The deadline for submission of proposals may be extended by amendment.

The written acknowledgment form sent with the amendment shall be completed by the Offeror and submitted with the proposal as evidence of receipt of the amendment.

4. CANCELLATION OF RFP; REJECTION OF PROPOSALS

The LCS reserves the right to cancel this RFP at any time and for any reason.

Any and all proposals may be rejected in whole or in part when it is in the interest of the LCS to do so. Neither the LCS nor the New Mexico Legislative Council shall be responsible for the payment of any costs incurred by the Offeror in the preparation or submission of a proposal.

The issuance of this RFP, the receipt of proposals or the selection of a Contractor in no manner obligates the LCS to the eventual purchase of services. This process is solely at the discretion of the LCS and may be terminated without penalty or obligation at any time prior to the signing of a written contract.

5. PROTEST DEADLINE

Any protest by an Offeror must be timely and in conformance with Section 13-1-172 NMSA 1978. As a Protest Manager has been named in this RFP, pursuant to Section 13-1-172 NMSA 1978, *only* protests delivered to the Protest Manager in writing and in a timely fashion will be considered to have been submitted properly and in accordance with statute and this RFP. The fifteen (15)-calendar-day protest period shall begin on the day following the award of contracts and shall end at 5:00 p.m. Mountain Daylight Time on the fifteenth (15th) day. Protests shall be written and shall include the name and address of the protestor and the request for proposal

number. Protests shall also contain a statement of the grounds for protest, including appropriate supporting exhibits, and shall specify the ruling requested from the Protest Manager listed below. The protest must be delivered to:

Gerardo A. Paredes Jr. (Protest Manager)
Legislative Council Service
490 Old Santa Fe Trail, Suite 411
Santa Fe, NM 87501.

6. PROPOSAL FORMAT

Each Offeror shall submit a separate proposal for *each* separate analysis it proposes to provide pursuant to Subsection A of Section 7 of this RFP. Offerors shall include each of the following described components in their proposals. A proposal that fails to include any one (1) of the following components, with the exception of the preference certificate described in Subsection G of this section, will be deemed unresponsive.

A. Letter of Transmittal. Include the following information:

- (1) the name, address, email address and telephone number of the Offeror;
- (2) the name and telephone number of the primary contact for the Offeror;
- (3) the signature of the Offeror;
- (4) the date of the proposal;
- (5) a statement that the Offeror, if awarded a Contract, will comply with the Contract terms and conditions set forth in this RFP;
- (6) a statement that the Offeror accepts the evaluation factors as set forth in this RFP;
and
- (7) a statement that the Offeror's proposal is valid for sixty (60) days after the deadline for submission of proposals.

B. Related Experience and Qualifications. Offerors shall identify those individuals who will be involved in providing the services and shall include the relevant education, training and prior experience of each listed individual. Additionally, the resumes of all key personnel shall be included. This portion of the proposal should demonstrate the extent to which the Offeror is qualified to perform both the scope of work outlined in this RFP and the specific services contained in the description of services portion of the Offeror's proposal.

C. Methodology and Approach. Describe how the services will be provided or what tasks will be performed in response to the scope of work contained in Section 7 of this RFP. The scope of

work indicates "what" the Offeror is supposed to do; the description of the methodology and approach should show "how" the Offeror intends to perform the services. This description should include a discussion of the approach that the Offeror would take in accomplishing each item of the scope of work. Offerors are additionally encouraged to provide a detailed time line with target dates for accomplishment of the enumerated items within the scope of work and to provide a description of any meetings that would be held to update the LCS and LHHS during the course of an Offeror's work.

D. Cost. The Offeror shall state the total maximum cost to the LCS for providing services to the LCS pursuant to the Contract, whether based on an hourly rate, hourly rates or a lump-sum fee for services, and include a detailed breakdown of the components of the total maximum cost. The hourly rate(s) will be agreed upon by the LCS and the Contractor. The Contractor shall be compensated monthly for work performed in the preceding month, either pursuant to an invoice for work performed at the hourly rate(s) or as a portion of the lump-sum fee as agreed by the parties. The Contractor shall be reimbursed for incurred and separately stated applicable gross receipts taxes.

E. Client References. Offerors shall include a list of references from individuals or organizations familiar with the work of the Offeror and who are aware of the Offeror's performance on tasks or projects of similar range and complexity.

F. Campaign Contribution Disclosure. Offerors shall disclose any campaign contributions pursuant to Section 13-1-191.1 NMSA 1978 and as identified in the Campaign Contribution Disclosure Form in Appendix A of this RFP.

G. Resident Business, Native American Resident Business, Resident Veteran Business and Native American Resident Veteran Business Preference. To receive a resident business, Native American resident business, resident veteran business or Native American resident veteran business preference, pursuant to Sections 13-1-21 and 13-1-22 NMSA 1978, Offerors must include a copy of their preference certificate with the proposal. Certificates for preferences can be obtained through the Taxation and Revenue Department (<https://www.tax.newmexico.gov/businesses/business-preference-certification/>).

7. SCOPE OF WORK

A. The Contractor shall perform the analysis or analyses for which the Contractor is selected, as specified by the LCS. The Contractor may be required to perform one (1) or more of the following separate analyses to address solutions to health care cost drivers in New Mexico:

(1) for New Mexico's Medicaid program:

(a) perform an analysis of how the New Mexico Medicaid program's structure adds costs to the program;

(b) based on the analysis, develop policy solutions that reduce costs and ensure access and quality of care; and

(c) describe alternatives to New Mexico's Medicaid program, including the State of Connecticut's approach, which returned to traditional Medicaid in 2012; and

(2) for rising hospital and independent medical practice administrative costs that are due to complex payment and accountability systems in New Mexico:

(a) perform an analysis of how existing billing and payment systems impact New Mexico hospital and independent medical practice administrative costs;

(b) describe relevant state and international examples that offer simpler payment and accountability systems for hospitals and independent medical practices that lower costs; and

(c) based on the analysis, develop policy solutions that simplify payment and accountability systems, reduce costs and ensure access and quality of care.

B. The Contractor shall provide to the LCS a preliminary written report of each analysis it is required to perform on or before October 17, 2025 and shall make a presentation of the Contractor's report or reports to the LHHS and LFC by the end of October 2025. The Contractor may be required to travel to the in-state location(s) of that meeting or those meetings in the event that a video conferencing option is not available or the LHHS and LFC otherwise request an in-person presentation or presentations.

C. The Contractor shall provide a final written report to the LCS of each analysis it is required to perform and make a presentation of the Contractor's report or reports to the LHHS and LFC at either a joint or separate committee meetings no later than June 15, 2026. The Contractor may be required to travel to the in-state location(s) of that meeting or those meetings in the event that a video conferencing option is not available or the LHHS and LFC otherwise request an in-person presentation or presentations.

D. In performing any analysis or preparing any report pursuant to this section, the Contractor shall strive to avoid duplicating research previously performed in the studies referenced in Appendix B of this RFP.

8. EVALUATION

The responsible Offeror(s) whose proposal is most advantageous to the LCS for an analysis described in Subsection A of Section 7 of this RFP shall be selected to perform that analysis and other services described in Section 7 of this RFP. The inclusion of cost as a factor does not require selection of the lowest cost proposal. The following evaluation factors shall be considered in order of importance:

- (1) related experience and qualifications (40%);
- (2) methodology and approach proposed to accomplish the scope of work (30%);
- (3) cost (20%); and
- (4) client references (10%).

An additional 8% of the total weight of the factors used in evaluating the proposal will be awarded to an Offeror that provides a copy of the Offeror's resident business or Native American resident business preferences certificate. Subject to Section 13-1-21 NMSA 1978, an additional 10% of the total weight of the factors used in evaluating the proposal will be awarded to an Offeror that provides a copy of the Offeror's resident veteran business or Native American resident veteran business certificate. An Offeror will not be awarded both a resident business preference and a resident veteran business preference or a Native American resident business preference and a Native American resident veteran business preference.

9. CONTRACT TERMS AND CONDITIONS

A Contract between the LCS and a successful Offeror shall contain substantially the following terms and conditions. In the letter of transmittal, the Offeror shall include a statement agreeing to these terms and conditions and explaining any terms or conditions with which the Offeror does not agree.

A. Scope of Work. This portion of the Contract will be drafted following the selection of a Contractor or Contractors to perform the services. It will incorporate the items of the scope of work in Section 7 of this RFP as pertinent to the analysis or analyses for which the Contractor has been selected to perform and the description of services from the Offeror's proposal.

B. Compensation. The total compensation shall not exceed the limit specified in the Contract. The total amount shall include applicable New Mexico gross receipts taxes for services, which shall be paid by the Contractor and reimbursed to the Contractor by the LCS. The hourly rate or other basis for compensation shall be specified in the Contract.

C. Term. The term of the Contract will be determined by mutual agreement of the director of the LCS and the Contractor and incorporated into the Contract.

D. Termination. The Contract may be terminated by either of the parties upon written notice delivered to the other party at least thirty (30) days prior to the intended date of termination. A party may not nullify obligations or liabilities already incurred for performance or for failure to perform prior to the date of termination.

E. Status of Contractor. The Contractor is an independent contractor performing professional services for the LCS and is not an employee of the State of New Mexico. The Contractor shall

not accrue leave, retirement, insurance, bonding, use of state vehicles or any other benefits afforded to employees of the State of New Mexico by virtue of the Contract.

F. Assignment. The Contractor shall not assign or transfer any interest in the Contract or assign any claims for money due or to become due under the Contract without the prior written approval of the LCS.

G. Subcontracting. The Contractor shall not subcontract any portion of the services to be performed under the Contract without the prior written approval of the LCS.

H. Records and Audit. The Contractor shall maintain detailed time records that indicate the date, time and nature of services rendered. These records shall be subject to inspection by the LCS and the State Auditor. The LCS shall have the right to audit billings both before and after payment. Payment under the Contract shall not foreclose the right of the LCS to recover excessive or illegal payments.

I. Release. The Contractor shall, upon final payment of the amount due under the Contract, release the LCS, its officers and employees and the State of New Mexico from all liabilities, claims and obligations whatsoever arising from or under the Contract. The Contractor agrees not to purport to bind the State of New Mexico to any obligation not assumed in the Contract by the State of New Mexico, unless the Contractor has express written authority from the LCS to do so, and then only within the strict limits of that authority.

J. Confidentiality. Any information provided to or developed by the Contractor in the performance of the Contract shall be kept confidential and shall not be made available to any individual or organization without the prior written approval of the LCS.

K. Product of Service; Copyright. All materials developed or acquired by the Contractor under the Contract shall become the property of the State of New Mexico and shall be delivered to the LCS no later than the termination date of the Contract. Nothing produced, in whole or in part, by the Contractor under the Contract shall be the subject of an application for copyright by or on behalf of the Contractor.

L. Conflict of Interest. The Contractor shall warrant that the Contractor has no interest and shall not acquire any interest, direct or indirect, that would conflict with the performance of services required under the Contract.

M. Amendment. The Contract shall not be altered, changed or amended except by an instrument in writing executed by the parties.

N. Merger. The Contract shall incorporate all of the agreements, covenants and understandings between the parties thereto concerning the subject matter thereof. No prior agreement or understanding, verbal or otherwise, of the parties shall be valid or enforceable unless embodied in the Contract.

O. Applicable Law. The Contract shall be governed by the laws of the State of New Mexico.

P. Waiver. The Contract shall contain a provision that states that no waiver of any breach of the Contract or any of its terms or conditions shall be a waiver of any other or subsequent breach; a waiver shall not be valid unless it is in writing and signed by the party granting the waiver.

Q. Appropriation. The terms of the Contract are contingent upon sufficient appropriations and authorization being made to the LCS by the New Mexico Legislature or other funding agency. If sufficient appropriations and authorization are not made by the New Mexico Legislature or other funding agency, the Contract shall, notwithstanding the provisions of any other section of the Contract, terminate immediately upon the Contractor's receipt of written notice of termination from the LCS. The LCS's decision as to whether sufficient appropriations and authorization are made by the New Mexico Legislature shall be accepted by the Contractor and shall be final.

R. Notice. The Procurement Code, Sections 13-1-28 through 13-1-199 NMSA 1978, imposes civil and criminal penalties for its violation. In addition, the New Mexico criminal statutes impose felony penalties for bribes, gratuities and kickbacks.

S. Equal Opportunity Compliance. The Contractor shall agree to comply with all federal and state laws pertaining to equal employment opportunity. In accordance with all such laws, the Contractor shall agree to assure that no person in the United States shall, on the grounds of race, color, national origin, sex, sexual preference, age or handicap, be excluded from employment with or participation in, be denied the benefits of or be otherwise subjected to discrimination under any program or activity performed under the Contract. If the Contractor is found to be not in compliance with these requirements during the life of the Contract, the Contractor shall agree to take appropriate steps to correct these deficiencies.

APPENDIX A

CAMPAIGN CONTRIBUTION DISCLOSURE FORM

Pursuant to Section 13-1-191.1 NMSA 1978, any prospective contractor seeking to enter into a contract with any state agency or local public body must file this form with that state agency or local public body. The prospective contractor must disclose whether the prospective contractor, a family member or a representative of the prospective contractor has made a campaign contribution to an applicable public official of the state or a local public body during the two (2) years prior to the date on which the contractor submits a proposal or, in the case of a sole-source or small-purchase contract, the two (2) years prior to the date the contractor signs the contract, if the aggregate total of contributions given by the prospective contractor, a family member or a representative of the prospective contractor to the public official exceeds two hundred fifty dollars (\$250) over the two (2)-year period.

THIS FORM MUST BE FILED BY ANY PROSPECTIVE CONTRACTOR WHETHER OR NOT THE PROSPECTIVE CONTRACTOR, A FAMILY MEMBER OR A REPRESENTATIVE HAS MADE ANY CONTRIBUTIONS SUBJECT TO DISCLOSURE.

The following definitions apply:

"Applicable public official" means a person elected to an office or a person appointed to complete a term of an elected office who has the authority to award or influence the award of the contract for which the prospective contractor is submitting a competitive sealed proposal or who has the authority to negotiate a sole-source or small-purchase contract that may be awarded without submission of a sealed competitive proposal.

"Campaign contribution" means a gift, subscription, loan, advance or deposit of money or other thing of value, including the estimated value of an in-kind contribution, that is made to or received by an applicable public official or any person authorized to raise, collect or expend contributions on that official's behalf for the purpose of electing the official to either statewide or local office. "Campaign contribution" includes the payment of a debt incurred in an election campaign, but does not include the value of services provided without compensation or unreimbursed travel or other personal expenses of individuals who volunteer a portion or all of their time on behalf of a candidate or political committee, nor does it include the administrative or solicitation expenses of a political committee that are paid by an organization that sponsors the committee.

"Contract" means any agreement for the procurement of items of tangible personal property, services, professional services or construction.

"Family member" means spouse, father, mother, child, father-in-law, mother-in-law, daughter-in-law or son-in-law.

"Pendency of the procurement process" means the time period commencing with the public notice of the request for proposals and ending with the award of the contract or the cancellation of the request for proposals.

"Person" means any corporation, partnership, individual, joint venture, association or any other private legal entity.

"Prospective contractor" means a person who is subject to the competitive sealed proposal process set forth in the Procurement Code or is not required to submit a competitive sealed proposal because that person qualifies for a sole-source or a small-purchase contract.

"Representative of a prospective contractor" means an officer or director of a corporation, a member or manager of a limited liability corporation, a partner of a partnership or a trustee of a trust of the prospective contractor.

DISCLOSURE OF CONTRIBUTIONS:

Contribution(s) Made By:

Relation to Prospective Contractor:

Name of Applicable Public Official(s):

Date Contribution(s) Made:

Amount(s) of Contribution(s):

Nature of Contribution(s):

Purpose of Contribution(s):

Signature

Date

Title (position)

— OR —

NO CONTRIBUTIONS IN THE AGGREGATE TOTAL OVER TWO HUNDRED FIFTY DOLLARS (\$250) WERE MADE to an applicable public official by me, a family member or a representative during the two (2)-year period prior to the submission of this proposal.

Signature

Date

Title (Position)

For the purposes of this disclosure, "applicable public officials" include the following:

- Representative Eleanor Chávez
- Representative Elizabeth "Liz" Thomson

APPENDIX B

List of Previously Performed Studies Pertaining to Health Care Cost Drivers

Georgetown University Health Policy Institute Center on Health Insurance Reforms
2021 *Unleashing the Giant: Opportunities for State Employee Health Plans to Drive Improvements in Affordability*.

<https://sehpcostcontainment.chir.georgetown.edu/documents/SEHP-report-final.pdf>.

Health Affairs Council on Health Care Spending and Value
2023 (February 3) *A Road Map For Action: Recommendations of the Health Affairs Council on Health Care Spending and Value*.

https://www.healthaffairs.org/pb-assets/documents/CHS_Report/CHS_ExecSummary_2022_R5-1675432669.pdf.

Health Management Associates Reports

2023 (May 5) *Hospital Global Budget Operations Paper*.

2023 (May 9) *Global Budgeting Principles and Experience in Other States*.

2023 (June 26) *Recommendations for Proposal to the CMS Innovation Center*.

2023 (June 29) *Implementation and Stakeholder Engagement Plan*.

2023 (July 10) *Data and Administrative Challenges*.

Hickey, Martin, M.D.

2022 *The New Mexico State Senate: Study of the Efficient and Effective Procurement of Health Benefits Funded by the State for Public Employees and Their Beneficiaries, Report to the New Mexico Interagency Benefits Advisory Committee (IBAC)*.

Howarth, Sam, Ph.D.

2024 (June) *Financial Support for Rural Hospitals in New Mexico: Actionable Recommendations*.

Kanneganti, Deepti, and Bailit, Michael

2022 (January 28) *New Mexico Hospital Global Budgets Report*.

https://www.osi.state.nm.us/wp-content/uploads/2022/01/Bailit_NM-Hospital-Global-Budgets-Report_220128.pdf.

Landon, Beth

2022 *Hospital Global Budgets: A Primer and Considerations for New Mexico*.

https://static1.squarespace.com/static/5605b825e4b0054d16fec43c/t/62df1310528d6a3af1f40dad/1658786576883/Landon_GlobalBudgetsHSA_220127.pdf.

Laugesen, Miriam, Ph.D., and Gusmano, Michael, Ph.D.

2022 (March 18) *Payment Options for New Mexico's Health Security Act: Report to the New Mexico Office of the Superintendent of Insurance.*

https://www.osi.state.nm.us/wp-content/uploads/2022/03/Laugesen-and-Gusmano_Payment-Models-Options-for-New-Mexico-HSA_220317.pdf.

Legislative Finance Committee Reports

Medicaid Accountability Reports (2016, 2018, 2020, 2022 and 2024).

Medicaid Fraud and Abuse Reports (2011, 2022).

Medicaid Administrative Costs (2019).

Audit of Medicaid Managed Care (2000).

Update: Public Funding of New Mexico Hospitals (September 23, 2024).

<https://www.nmlegis.gov/Entity/LFC/Default>.

Manatt, Phelps and Phillips, LLP

2021 (June 23) *State Benchmarking Models: Promising Practices to Understand and Address Health Care Cost Growth.*

<https://www.manatt.com/insights/newsletters/health-highlights/state-benchmarking-models-promising-practices-to-u>.

Moller and Associates

2024 (January 28) *Assessment of Pharmaceutical Purchasing Methods: Draft for Discussion and Approval.*

National Academy for State Health Policy

2019 *Cross-Agency Strategies to Curb Health Care Costs: Leveraging State Purchasing Power.*

<https://nashp.org/wp-content/uploads/2019/04/States-Leverage-Purchasing-Power.pdf>.

National Conference of State Legislatures

2021 *Prescription Drug Policy: A Bipartisan Remedy.*

<https://www.ncsl.org/health/prescription-drug-policy-a-bipartisan-remedy>.

NORC at the University of Chicago Reports

2023 (November) *Analyses Related to Health Care Cost Drivers in New Mexico: Analysis 1: Feasibility of Implementing a Global Budgeting System.*

2023 (December 1) *An Analysis of Methods to Reduce Administrative Costs in the Health Care System in New Mexico.*

Sanchez, Gabriel, Ph.D., Professor of Political Science, Director, Center for Social Policy, University of New Mexico

2024 (November 21) *Utilization of Surveys and Focus Groups to Support Hospital Cost Reform* (PowerPoint presentation to the Legislative Health and Human Services Committee).